

Issued: 30 November 2019

IOOF investment guide

This document can be used for information purposes by existing investors/members in the following products:

IOOF Portfolio Service Personal Superannuation

IOOF Portfolio Service Allocated Pension

Financial Partnership Portfolio Service Personal Superannuation

Financial Partnership Portfolio Service Allocated Pension

Financial Partnership Portfolio Service Investments

IOOF Portfolio Service Investments

IOOF Portfolio Service Wholesale Personal Superannuation

IOOF Portfolio Service Wholesale Allocated Pension

IOOF Portfolio Service Term Allocated Pension

IOOF Portfolio Service Wholesale Investment

Bendigo Financial Solutions Personal Superannuation

Bendigo Financial Solutions Allocated Pension

Bendigo Financial Solutions Term Allocated Pension

Bendigo Financial Solutions Personal Investments

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Important notice

This guide has been prepared and issued by IOOF Investment Management Limited (IIML) ABN 53 006 695 021, AFSL 230524 and IOOF Investment Services Ltd (IISL) ABN 80 007 350 405, AFSL 230703. IIML is the Trustee of the IOOF Portfolio Service Superannuation Fund (Fund) ABN 70 815 369 818, and IISL is the Service Operator of the IOOF Portfolio Service Investments, IOOF Portfolio Service Wholesale Investments, Financial Partnership Portfolio Service Investments and Bendigo Financial Solutions Personal Investments.

Investment options offered

The Trustee and Service Operator monitor the investment options available to investors and provide no assurances that any investment option currently available will continue to be available in the future.

The Trustee and Service Operator make no recommendations regarding the investment options set out in this Investment Guide.

The Trustee/Service Operator has the right to suspend or cease investments in a specific investment option and, if necessary, can redeem and transfer your investments to your Cash Account. For the Super and Pension products only, the proceeds may be directed to a similar investment option or the default investment strategy in circumstances where the investment option is no longer available, and no alternative instructions are provided. The Trustee/Service Operator will notify you of any such change where possible before the change occurs. The fund managers have not authorised or caused the issue of this product disclosure statement (PDS) or Offer Document but have consented to the inclusion of statements which relate to their particular managed investment.

IOOF Investment Services Ltd (IISL), ABN 80 007 350 405, AFSL 230703, part of the IOOF group, is the responsible entity of IOOF MultiSeries, IOOF MultiMix Trusts and IOOF Cash Management Trust and receives fees under the Constitutions of the Trusts. These are some of the investment options offered in Super Service, Pension Service and Investment Service as listed in this **Investment Guide**.

In order to choose an investment option for your investment strategy, you should review the information in this Investment Guide. Before selecting an investment option, your financial adviser should provide you with the PDS for the relevant managed investment or the PDS or product guide for the relevant term deposit. These documents provide you with important information to consider and evaluate prior to investing. PDSs and product guides are also available on our website (ioof.com.au). Please note, PDSs and product guides are not available for listed investment options.

Managing conflicts of interest

As IOOF is a large financial institution that participates in both domestic and international markets both real and perceived conflicts of interest may arise when adding to or removing from the investment menu. For example, IISL acts as the responsible entity for a number of investments on our menu. We have policies as to how conflicts are managed and these policies apply to the investment selection process. The same selection process is applied in selecting both related and unrelated managed investments to the menu.

General advice warning

The information contained in this guide is of a general nature only and does not take into account your individual objectives, financial situation or needs. You should consider the appropriateness of this information having regard to your objectives, financial situation and needs and you may want to seek advice from a financial adviser before deciding to invest in the products.

The investment menu is extensive and identifying the right investment strategy for you can be complex and risky without professional assistance. We recommend that all clients consider obtaining and maintaining professional financial and/or tax advice prior to and while investing in the products.

Investment strategies

Your investment strategy

Making the right investment choice is an important part of developing a plan to help you achieve your retirement and investment goals. This requires careful consideration of a number of factors including your retirement needs and financial goals, your investment risk and return profile, and your overall financial position.

We recommend that you discuss your investment strategy with a financial adviser.

Choose what is right for you

As your individual circumstances change over time, your investment strategy may also need to change to accommodate any new goals or objectives.

The investment strategy that best suits your needs will depend on a number of personal factors, such as your:

- attitude towards investment risk and return
- investment timeframe
- income needs.

What investment options can you choose?

The range of investment options available includes:

- **Term investments:** term deposits
- **Managed investments:** diversified managed investments that invest across a range of different asset classes (such as balanced investments), specific asset class or sector managed investments (such as Australian shares)
- **Listed investments:** Super and Pension have access to the majority of listed investments in the S&P/ASX 300 Index plus other listed investments approved by the Trustee from time to time.

You may choose from a range of investment options within the following sections.

Section	Overview of objectives
Easy Choice	Offers you access to a spread of different asset classes designed to meet particular investment objectives. IOOF's range of diversified and single-sector multi-manager trusts simplify the investment selection process by blending some of the best available managers to suit your investment objectives.
Premier Investor Choice	Complements our existing Easy Choice investment selection by providing a suite of screened managers who offer high-conviction, quality investments to form the core of your investment strategy with significantly lower management fees.
Investor Choice	This is where you and your financial adviser can tailor the investments to suit your investment strategy. Investor Choice allows you to select from a wide range of managed investments and term deposits.
Direct Share Choice¹	Super and Pension have access to the majority of listed investments in the S&P/ASX 300 Index plus other listed investments approved by the Trustee from time to time.

The list of Easy Choice, Premier Investor Choice and Investor Choice investment options is set out in the 'Investment options menu' section of this guide. The process undertaken by the Trustee/Service Operator in establishing the investment menu is explained below. This list may change from time to time.

The list of Direct Share Choice investment options is available on our website (www.ioof.com.au). This list may change from time to time.

¹ Direct Share Choice is not available in an Investment Service product

Important note

More information about each of the fixed-term annuities or managed investments available is detailed in the PDS issued by the fund manager for the particular fixed-term annuity or managed investment and the product guide for the particular term deposit.

PDSs include information about performance, asset allocation, costs and the risks associated with investing in a particular managed investment and must be read and considered before selecting a managed investment.

Before investing, your financial adviser should provide you with a copy of the PDS for the fixed-term annuity or managed investment and the product guide for any term deposit you have selected. Alternatively, you can obtain a copy free of charge by downloading it directly from our website or requesting it from ClientFirst on 1800 913 118.

It is recommended that you consult a financial adviser before selecting the investment options that you would like to invest in. Please note that listed investments do not have PDSs.

Selection of investments by the Trustee/Service Operator

The Trustee and Service Operator are ultimately responsible for the selection, management and monitoring of investments in a prudent and independent manner, having regard to legal and regulatory requirements and corporate governance standards. A Product Investment Committee has been established to assist the Board in fulfilling its investment responsibilities, by approving the appointment and termination of investment options.

The construction of the 'Investment options menu' section of this guide takes into account factors that may include the following:

- recommendations made by the IOOF Research department
- ratings from independent Research houses
- diversification by asset class, investment style and investment management groups
- constraints including capacity, liquidity, transparency, diversification and management accessibility
- cost-efficient fee alternatives.

This selection process employs both quantitative and qualitative assessments, which are used to identify investment options that our Research department considers are most likely to achieve their investment objectives. Their due diligence process encompasses criteria including operational factors, financial viability of the manager, investment process, portfolio structure and performance.

Termination or change of status of an investment option

The IOOF Research department and/or an external asset consultant, as appointed by the Product Investment Committee from time to time, reviews the investment menu periodically to identify investment options that may no longer be suitable for continued investment menu inclusion.

The considerations for removal include (but are not limited to):

- a change in their research rating resulting in a lower probability that the investment option will meet its stated objectives (factors may include a material personnel change or a change in operational risk, structural risk, underperformance or governance)
- an elevated probability of the investment option closing (potentially due to declining profitability driven by low levels of funds under management)
- insufficient demand
- termination by the manager or the listed investment is delisted from the ASX.

Labour standards, environmental, social and ethical considerations

The Service Operator/Trustee does not generally take into account Labour standards, Environmental, Social and Governance (ESG) considerations when selecting, retaining or removing fund managers and managed investments for the list of available investments. However, the Service Operator/Trustee acknowledges that ESG factors are considered by the underlying investment managers in investment decision-making processes in order to protect and manage investments for the long term. All other things being equal, entities that best manage ESG factors are more likely to be financially sustainable in the long term. ESG, especially good corporate governance, is a key contributor to sustainable positive outcomes for investors.

Information regarding these policies will be disclosed in the product disclosure statement of the managed investments.

Investment limits (super and pension only)

In order to maintain liquidity and diversification in your account, the Trustee set limits on the amount of your account balance which can be allocated to particular investment options. The limits are set out in the table below and are only assessed at the time an investment is made.

The Trustee will not monitor these limits on an ongoing basis and will generally not sell down investment options if these limits are exceeded, other than where necessary to maintain liquidity in your account or for any other reason where the Trustee determines the sale to be in your best interests or the best interests of the Fund as a whole.

Investment option	Investment limit
Restricted investments²	30% of your account balance in each investment option or in each Investment Category, with not more than 70% of your account balance invested in restricted investments.
Term deposits	95% of your account balance.
Listed investments	30% of your account balance in each listed investment.
Important note: Minimum cash requirements still apply	

In addition, any combination of the above investment options must not exceed 95% of your account balance.

² A restricted investment is defined as an illiquid investment for the purposes of super law relating to the portability of members' benefits. Illiquid investments are assets which either cannot be readily realised within 30 days, or where realising those assets within 30 days would have an adverse impact on their value. Examples include managed investments such as some property funds, hedge funds and fixed interest funds, plus term investments and capital guaranteed income/pension investments.

About investing

Your investment risk and return profile

Your investment risk and return profile will affect your investment strategy. Generally, the higher the level of risk you are prepared to accept, the higher the potential return you can expect from the investment. For example, investing in shares may provide the highest potential return over the longer term, but may also have the highest risk of capital loss in the short term. Cash tends to have a small chance of capital loss, but its investment returns may be lower.

Diversification

Diversification is a common investment technique used to manage investment risk. You can diversify investments within an asset class, diversify investments across different asset classes or diversify investments across different fund managers.

A financial adviser can help you understand the relationship between risk and return and the possible advantages of diversification.

Indexed investment options

An index offering is available for most of the major asset classes through exchange traded funds (ETFs).

IOOF multi-manager trusts

We recognise the importance and expertise required in managing investments through all investment cycles. A multi-manager approach provides investors with an expertly managed portfolio incorporating the latest in investment, strategic and economic information. Our multi-manager trusts simplify the investment selection process by accessing a team of investment professionals who are dedicated to identifying, blending and managing specialist fund managers to improve returns for investors.

Managing risk through diversification

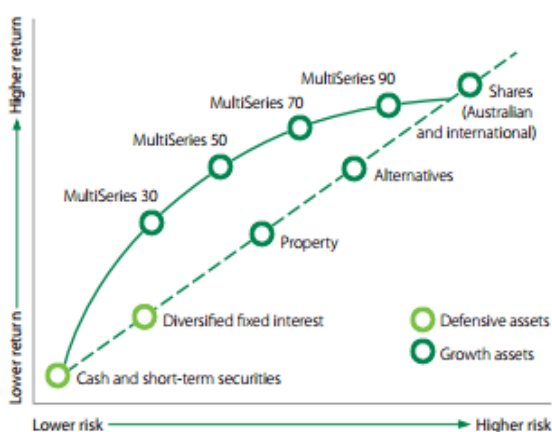
IOOF multi-manager trusts aim to maximise returns for a given level of risk and take diversification that extra step by:

- investing in **multiple asset sectors** such as international and Australian shares, property, alternative strategies, fixed interest securities and cash
- investing the assets of each portfolio with **multiple fund managers** which have been carefully selected
- blending **multiple investment styles** within a single investment.

Understanding risk versus return

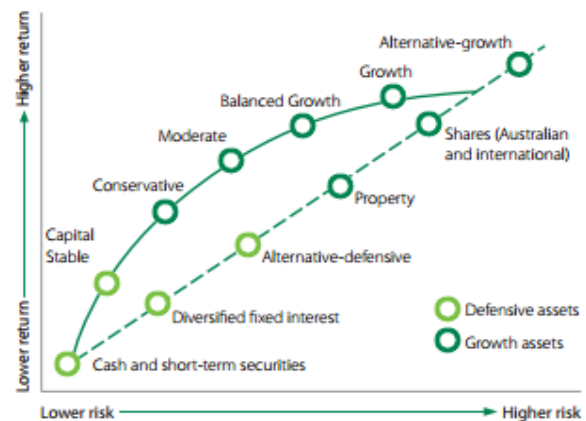
IOOF multi-manager trusts offer a range of options across the risk/return spectrum.

IOOF MultiSeries



The risk/return positions included in this graph are for illustrative purposes only.

IOOF MultiMix Trusts



The risk/return positions included in this graph are for illustrative purposes only. Please note, Alternative – defensive, Property and Alternative – growth are not offered as retail MultiMix Trusts.

Risk bands

The standard risk measure is based on industry guidance to allow investors/members to compare investment options that are expected to deliver a similar number of negative annual returns over any 20 year period.

The standard risk measure is not a complete assessment of all forms of investment risk, for instance it does not detail what the size of a negative return could be or the potential for a positive return to be less than an investor/member may require to meet their objectives. Further, it does not take into account the impact of administration fees and tax on the likelihood of a negative return.

Investors/Members should still ensure they are comfortable with the risks and potential losses associated with their chosen investment option(s).

Risk band	Risk label	Estimated number of negative annual returns over any 20 year period
1	Very low	Less than 0.5
2	Low	0.5 to less than 1
3	Low to medium	1 to less than 2
4	Medium	2 to less than 3
5	Medium to high	3 to less than 4
6	High	4 to less than 6
7	Very high	6 or greater

Easy Choice

Investment categories	Diversified Multi – Conservative	Diversified Multi – Balanced	Diversified Multi – Growth	Sector Multi – Cash	Sector Multi – Fixed Interest	Sector Multi – Australian Shares	Sector Multi – Global Shares
Investment objective	To provide a diverse range of multi-asset defensive orientated investment options that offer varied strategies aiming to achieve relatively stable returns (in a risk adjusted manner) through the investment cycles. This can be delivered by investing in a range of growth and income assets, while providing lower volatility and capital protection through a high weighting to defensive assets.	To provide a diverse range of multi asset balanced orientated investment options that offer varied strategies aiming to achieve above inflation rate growth (in a risk adjusted manner) through the investment cycles. This can be delivered by investing in a balanced exposure across growth and defensive assets.	To provide a diverse range of multi asset growth orientated investment options that offer varied strategies aiming to achieve capital growth (in a risk adjusted manner) through the investment cycles. This can be delivered through a well-diversified portfolio of growth assets with higher expected volatility.	To provide a high degree of security and stability, while delivering returns that are consistent with the prevailing market cash rates.	To provide a return that is higher than the available cash rates through holdings of a diversified portfolio of fixed interest, mortgage and enhanced-yield securities.	To provide a diverse range of Australian Share investment options that offer varied investment styles aiming to achieve high returns (in a risk adjusted manner) through the investment cycles by investing in a variety of Australian listed companies.	To provide a diverse range of International Share investment options that offer varied investment styles aiming to achieve high returns (in a risk adjusted manner) through the investment cycles by investing in a variety of international listed companies.
Investment strategy	To invest in a range of cash, fixed interest securities, shares and property securities. Fixed interest securities and cash will generally	To invest broadly in an equal spread between growth assets such as shares and property securities and defensive assets such as cash and bonds.	To invest in a mix of cash, fixed interest, shares and property. Shares and property securities will generally represent more than three	To invest in a range of short-term interest-bearing securities including bank bills, bank deposits, Government, corporate and	To invest in either Australian and/or international Government, semi-Government, and corporate fixed interest securities as well as inflation-linked	To invest predominantly in listed Australian shares in a variety of market sectors by combining different fund managers and	To invest predominantly in shares listed on stock exchanges in a range of countries by combining different fund managers and

	represent at least three quarters of the portfolio.		quarters of the portfolio.	mortgage-backed securities by combining different fund managers and styles within a single asset class.	bonds, mortgage securities and money market assets by combining different fund managers and styles within a single asset class.	styles within a single asset class.	styles within a single asset class.
Asset allocation ranges*	Growth assets: 0% - 40% Defensive assets: 60% - 100%	Growth assets: 40% - 70% Defensive assets: 30% - 60%	Growth assets: 70% - 100% Defensive assets: 0% - 30%	Growth assets: 0% Defensive assets: 100%	Growth assets: 0-10% Defensive assets: 0-100%	Growth assets: 0 - 100% Defensive assets: 0-10%	Growth assets: 0 - 100% Defensive assets: 0-10%
Risk level	Low to Medium (Risk band 3)	High (Risk band 6)	High (Risk band 6)	Very low (Risk band 1)	Medium (Risk band 4)	Very high (Risk band 7)	Very high (Risk band 7)
Risk factors influencing investment returns	Volatility in interest rates may cause the value of the fixed interest investments to fluctuate. Movements in global, local share markets and property values, as well as movements in foreign currencies may also impact returns. .	Returns in the short term may be somewhat volatile and will be affected by movements in global and local share markets and property values, as well as movements in foreign currencies.	Returns in the short term may be volatile and will be affected by movements in global and local share markets and property values, as well as movements in foreign currencies.	Movements in short-term interest rates will affect investment returns.	The value of fixed interest investments is linked to the market, and therefore they may lose value in periods where interest rates rise and correspondingly gain value in times of decreasing interest rates. Currency movements may also have an impact on international fixed interest returns.	Returns are affected by movements in the share market and may be volatile in the short term. Returns may also be affected by the level of gearing and whether any short-selling strategies are employed by the fund manager.	Returns in the short term may be volatile and will be affected by movements in global share markets as well as movements in foreign currencies. Returns may also be affected by the level of gearing; short-selling strategies or other instruments employed by the fund manager.

Investment categories	Diversified Multi – Conservative	Diversified Multi – Balanced	Diversified Multi – Growth	Sector Multi – Cash	Sector Multi – Fixed Interest	Sector Multi – Australian Shares	Sector Multi – Global Shares
Minimum suggested time frame for holding the investment	Short to Medium Term 2+ years	Medium Term 5+ years	Long Term 7+ years	1 year	Medium Term 4+ years	Long Term 7+ years	Long Term 7+ years
A negative annual return is expected more frequently than	1 but less than 2 times in every 20 years	4 but less than 6 times in every 20 years	4 but less than 6 times in every 20 years	Less than 0.5 times in every 20 years	2 but less than 3 times in every 20 years	6 or more times in every 20 years	6 or more times in every 20 years
Typical investor	Investors seeking a conservative portfolio with some exposure to growth assets.	Investors seeking a balanced exposure to growth and defensive assets and who are prepared to tolerate short-term volatility.	Investors seeking superior long-term returns and who are prepared to tolerate short-term volatility.	Investors seeking absolute security of capital.	Investors seeking returns higher than that available from cash.	Investors seeking long-term investments who are prepared to accept short-term fluctuation in returns.	Investors seeking long-term investments who are prepared to accept short-term fluctuation in returns.

* Growth assets include more volatile and higher risk assets that are expected to have higher growth potential over the longer term such as Australian and international shares and listed property trusts. Defensive assets include assets that are expected to have lower returns and lower volatility as they tend to have less risk such as cash, corporate bonds and other Australian and international fixed interest investments.

Important note

Any reference to investment returns includes a reference to both income and capital returns. The indicative investment strategy, objectives and benchmarks may vary across the different managed investments from time to time. This includes variances in the actual asset allocation for each managed investment as compared to the target strategy benchmarks. To obtain more information on the investment strategy and benchmarks for each managed investment, please refer to the PDS for the particular managed investment.

Investor Choice

Investment categories	Cash	Australian Fixed Interest	Global Fixed Interest	Australian Shares	Global Shares	Property
Investment objective	To provide a diverse range of cash investments aiming to achieve a high degree of stability while delivering returns that are consistent with the prevailing market cash rate (in a risk adjusted manner) through the investment cycles.	To provide a diverse range of Australian fixed interest investment options that offer varied investment strategies aiming to achieve a return in excess of the cash rate (in a risk adjusted manner) through the investment cycles by investing in a variety of Australian fixed interest securities.	To provide a diverse range of international fixed interest investment options that offer varied investment strategies aiming to achieve a return in excess of the cash rate (in a risk adjusted manner) through the investment cycles by investing in a variety of international fixed interest securities	To provide a diverse range of Australian Share investment options that offer varied investment styles aiming to achieve high returns (in a risk adjusted manner) through the investment cycles by investing in a variety of Australian listed companies.	To provide a diverse range of International Share investment options that offer varied investment styles aiming to achieve high returns (in a risk adjusted manner) through the investment cycles by investing in a variety of international listed companies.	To provide a diverse range of Australian and internationally listed property investment options that offer varied investment styles aiming to achieve moderate to high returns from growth and income (in a risk adjusted manner) through the investment cycles by investment in a variety of Australian and international property trusts.
Investment strategy	To invest in a range of short-term money market securities issued by Australian Governments, banks, high quality corporate borrowers and credit union deposits.	To invest in either Australian Government, semi-Government or corporate fixed interest securities as well as inflation-linked bonds, mortgage securities, high-yielding securities and money market assets.	To invest in either foreign Government, semi-Government, or corporate fixed interest securities as well as inflation-linked bonds, mortgage securities, high-yielding securities and money market assets.	To invest predominantly in listed Australian shares in a variety of market sectors.	To invest predominantly in shares listed on stock exchanges in a range of countries.	To invest predominantly in property investments and listed property trusts within Australian and international property markets.
Sub-category	Cash Management Account Term Deposits Cash Funds Listed	Annuities Mortgages Diversified Enhanced Cash Index Listed Sector Specific	Diversified Enhanced Yields Index Sector Specific Specialist Listed	Large Companies Mid/Small Companies Specialist Index Listed	Large Companies (Hedged) Large Companies (Unhedged/Active Hedged) Small Companies Regional Specialist Index Listed	Australian Property Australian Property (Hybrid/Direct) Global Property Global Property (Hybrid/Direct) Index Listed

Investment categories	Cash	Australian Fixed Interest	Global Fixed Interest	Australian Shares	Global Shares	Property
Asset Allocation Ranges	Cash: 100%	Australian Fixed Interest: 90% to 100%	Global Fixed Interest: 90% to 100%	Australian Shares: 90% to 100%	Global Shares: 90% to 100%	Property: 90% to 100%
		Cash: 0% to 10%	Cash: 0% to 10%	Cash: 0% to 10%	Cash: 0% to 10%	Cash: 0% to 10%
Risk level	Very low (Risk band 1)	Medium (Risk band 4)	Medium to high (Risk band 5)	Very high (Risk band 7)	Very high (Risk band 7)	Very high (Risk band 7)
Risk factors influencing investment returns	Movements in short-term interest rates will affect investment returns.	<p>The value of fixed interest investments is linked to the market, and therefore they may rise or fall due to movements in both short and long-term interest rates.</p> <p>In addition, the credit quality of the securities and liquidity of the market are also important factors in influencing investment returns.</p>	<p>The value of fixed interest investments is linked to the market, and therefore they may rise or fall due to movements in both short and long-term interest rates.</p> <p>In addition, the credit quality of the securities and liquidity of the market are also important factors in influencing investment returns.</p> <p>Currency movements may also have an impact on global fixed interest securities returns.</p>	Returns are affected by movements in the share market and may be volatile in the short term. Returns may also be affected by the level of gearing and whether any short-selling strategies are employed by the fund manager.	Returns in the short term may be volatile and will be affected by movements in global share markets as well as movements in foreign currencies. Returns may also be affected by the level of gearing and whether any short-selling strategies are employed by the fund manager.	Returns will be affected by movements in property values and in the case of listed property trusts, by movements in the share market. Movements in both short and long-term interest rates will also affect investment returns.
Minimum suggested time frame for holding the investment	No minimum	Medium Term 4+ years	Medium Term 4+ years	Long Term 7+ years	Long Term 7+ years	Long Term 7+ years

Investment categories	Cash	Australian Fixed Interest	Global Fixed Interest	Australian Shares	Global Shares	Property
A negative annual return is expected more frequently than	Less than 0.5 times in every 20 years	2 but less than 3 times in every 20 years	3 but less than 4 times in every 20 years	6 or more times in every 20 years	6 or more times in every 20 years	6 or more times in every 20 years
Typical investor	Investors seeking absolute security of capital.	Investors seeking returns higher than that available from cash.	Investors seeking returns higher than that available from cash.	Investors seeking long-term investments who are prepared to accept short-term fluctuation in returns.	Investors seeking long-term investments who are prepared to accept short-term fluctuation in returns.	Investors seeking mostly income returns and some growth to increase the value of their investment in the long term.

Investor Choice

Investment categories	Global Infrastructure	Commodities	Alternative Investments	Diversified – Conservative	Diversified – Balanced	Diversified – Growth
Investment objective	To provide a diverse range of global listed infrastructure investment options that offer varied investment strategies aiming to achieve moderate to high returns with lower correlation to traditional assets (in a risk adjusted manner) through the investment cycles. This can be delivered by investing in a wide range of global listed infrastructure strategies.	To provide a diverse range of commodities investment options that offer varied investment strategies aiming to achieve moderate absolute returns with lower correlation to traditional asset classes (in a risk adjusted manner) through the investment cycles.	To provide a diverse range of alternative investment options that offer varied investment strategies aiming to achieve moderate absolute returns with lower correlation to traditional assets (in a risk adjusted manner) through the investment cycles. This can be delivered by investing in a wide range of alternative investment strategies.	To provide a diverse range of multi-asset defensive orientated investment options that offer varied strategies aiming to achieve relatively stable returns (in a risk adjusted manner) through the investment cycles. This can be delivered by investing in a range of growth and income assets, while providing lower volatility and capital protection through a high weighting to defensive assets.	To provide moderate growth over the medium to long term through a balanced exposure to growth and defensive assets.	To provide moderate to high growth over the long term through high exposure to growth assets.
Investment strategy	To invest in Australian and overseas infrastructure securities.	To invest in commodity-linked derivatives, commodity funds exposed to industries based on raw materials such as wheat, cattle, iron ore, oil and natural gas, gold, silver, sugar, cotton, cocoa and coffee.	Alternative Investments can range from hedge funds, private equity, managed futures and multi-asset funds to high yield and special co-investment opportunities. The role of alternative investments is to provide returns that are less influenced by fluctuations in the market and other traditional asset classes.	To invest predominantly in defensive assets such as fixed interest and cash investments. Some capital growth is provided through a smaller exposure to growth assets such as shares and property.	To invest in a diversified portfolio providing a balanced exposure to the major asset classes such as cash, fixed interest securities, shares and property.	To invest predominantly in a diversified range of Australian and international shares and property with a smaller exposure to income-producing investments.

Investment categories	Global Infrastructure	Commodities	Alternative investments	Diversified – Conservative	Diversified – Balanced	Diversified – Growth
Sub-category	Australian Infrastructure Global Infrastructure Global Infrastructure (Hybrid/Direct) Index Listed	Energy, Metals, Agriculture and others deemed appropriate by the fund manager	Investments other than shares, bonds and cash. E.g. Private Equity, Venture Capital and others deemed appropriate by the fund manager.	Cash and short-term securities Diversified fixed interest Property Australian shares International shares Alternatives	Cash and short-term securities Diversified fixed interest Property Australian shares International shares Alternatives	Cash and short-term securities Diversified fixed interest Property Australian shares International shares Alternatives
Allocation ranges	Global Infrastructure: 90% to 100% Cash: 0% to 10%	Commodities: 90% to 100% Cash: 0% to 10%	Alternative Investments: 90% to 100% Cash: 0% to 10%	Growth assets: 0% - 40% Defensive assets: 60% - 100%	Growth assets: 40% - 70% Defensive assets: 30% - 60%	Growth assets: 70% - 100% Defensive assets: 0% - 30%
Risk level	Very High (Risk band 7)	Very High (Risk band 7)	Medium (Risk band 4)	Low to Medium (Risk band 3)	High (Risk band 6)	High (Risk band 6)

Investment categories	Global Infrastructure	Commodities	Alternative Investments	Diversified – Conservative	Diversified – Balanced	Diversified – Growth
Risk factors influencing investment returns	<p>Factors which will influence returns from infrastructure investments include risks in development, construction, changes in government policy and under-usage of assets.</p> <p>Also, the level of gearing an infrastructure trust will take on will influence returns. Higher gearing, the greater the potential return for a greater level of risk.</p>	<p>Commodity returns move in line with the global economic cycle. In times of economic growth, demand for commodities is generally stronger, and the reverse is true. Being real assets, commodity prices and returns are linked to inflation, and rise when inflation rises.</p> <p>Commodities can serve as a hedge against inflation.</p>	<p>Alternative Investments take on a broad range of investment strategies.</p> <p>Hedge funds include significant liquidity risk where there is no secondary market for such investments.</p>	<p>Returns in the short term may be somewhat volatile and will be affected by movements in global and local share markets, property values as well as movements in foreign currencies.</p> <p>Volatility in interest rates may cause the value of the fixed interest investments to fluctuate</p>	<p>Returns in the short term may be somewhat volatile and will be affected by movements in global and local share markets, property values as well as movements in foreign currencies.</p> <p>Volatility in interest rates may cause the value of the fixed interest investments to fluctuate.</p>	<p>Returns in the short term may be somewhat volatile and will be affected by movements in global and local share markets, property values as well as movements in foreign currencies.</p> <p>Volatility in interest rates may cause the value of the fixed interest investments to fluctuate</p>
Minimum suggested time frame for holding the investment	Long Term 7+ years	Long Term 7+ years	Medium 5+ years	Short-Medium Term 2+ Years	Medium Term 5+ Years	Long Term 7+ Years
A negative annual return is expected more frequently than	6 or more times in every 20 years	6 or more times in every 20 years	2 but less than 3 times in every 20 years	1 but less than 2 times in every 20 years	4 but less than 6 times in every 20 years	4 but less than 6 times in every 20 years
Typical investor	Investors seeking inflation hedging and diversification of returns in their portfolios.	Investors seeking diversification to their portfolios and returns that are not significantly linked to traditional asset classes in the medium to long term.	Investors seeking diversification to their portfolios and returns that are not significantly linked to traditional asset classes in the medium to long term.	Investors seeking a conservative portfolio with some exposure to growth assets.	Investors seeking a balanced exposure to growth and defensive assets and who are prepared to tolerate short-term volatility.	Investors seeking superior long-term returns and who are prepared to tolerate short-term volatility.

Investment categories	Listed High Yielding Investments
Investment objective	To provide a range of listed high yielding investment options aiming to achieve a higher return than investment grade securities issued by Australian governments and banks through the investment cycles.
Investment strategy	To invest in a range of listed debt securities issued by corporates.
Sub-category	Hybrid Securities Enhanced
Asset Allocation Ranges	n/a
Risk level	Medium to High (Risk band 5)
Risk factors influencing investment returns	Listed securities that tend to have both debt like and equity like features so will have higher risks than other types of debt investments. These securities can be impacted by changes in interest rates and share prices of the underlying listed company, as well as credit and liquidity risks.
Minimum suggested time frame for holding the investment	Long term 6+ Years
A negative annual return is expected more frequently than	3 to less than 4 in every 20 years

Important Note

Any reference to investment returns includes a reference to both income and capital returns. The indicative investment strategy, objectives and benchmarks may vary across the different managed investments from time to time. This includes variances in the actual asset allocation for each managed investment as compared to the target strategy benchmarks. To obtain more information on the investment strategy and benchmarks for each managed investment, please refer to the product disclosure statement for the particular managed investment.

Premier Investor Choice

The Premier Investor Choice investment selection consists of a suite of high-conviction, quality discretionary investment strategies across most major asset classes but with significantly lower management fees:

- **Value** – lower investment costs.
- **Brand** – household names, leading global financial institutions.
- **Quality** – performance and consistency.

The investment strategy for Premier Investor Choice is identical to Investor Choice.

Direct Share Choice

Investment objective	To achieve capital growth and/or income from dividend distributions over the medium to long term through investing in specific share investments.
Investment strategy	The level of capital growth and/or income generated is dependent on the specific direct share option, the number of shares purchased and the selection/variety of shares included in an investor's portfolio. The Trustee/Service Operator has made a broad range of direct shares available for selection by individual investors.
Risk level	Very high.
Risk factors influencing investment returns	Returns from direct shares are affected by movements in the stock market as well as individual company specific factors. Investment risk can generally be reduced by diversifying holdings across different sectors and within sectors.
Likely investment return	Very high (Risk band 7).
Minimum suggested time frame for holding the investment	7 to 10 years.
A negative annual return is not expected more frequently than	6 or more times in every 20 years.
Typical investor	Investors seeking a long-term investment who are prepared to accept short-term fluctuations in returns.

Differences between investing in a managed investment directly and investing through our products

If you are investing through these products, there are a number of differences in the rights you might have if you had invested directly and held the managed investment in your own name. The following table illustrates some key differences.

Category	Investing in your own name	Investing in the Investment Service products	Investing in Super and Pension products
Access to retail v wholesale investments	Generally, you only have access to retail managed investments, unless you have a large sum of money to invest, or if you are a professional investor and can invest directly in wholesale funds.	You have access to a range of wholesale managed investments that generally charge lower fees than equivalent retail funds.	You have access to a range of wholesale managed investments that generally charge lower fees than equivalent retail funds.
Ownership	You are the legal and beneficial owner of the investments and hold the investments directly in your name.	Australian Executor Trustees Limited (Custodian) has custody of your investments, but you are the beneficial owner. All investments are legally held by the Custodian in the name of the Service on trust for you and not in your name.	The Custodian is the legal owner of the investments you have directed us to purchase and the investments are held in the name of the Custodian on behalf of the Trustee. The investment forms part of your beneficial interest in the Fund.
Multiple v single points of Customer service contact details	You need to contact each fund manager separately for all investment administration issues. You will receive numerous communications such as reports, valuations and accounts from each fund manager for each investment.	You have one point of contact for all investment administration issues and receive a consolidated reporting on your account.	You have one point of contact for all investment administration issues and receive a consolidated reporting on your account.
Responsibility for acting on communications	You receive and are responsible for responding to various communications from the listed entity in relation to your listed investment holding, including corporate action notices.	We will receive, review, respond to all communications received in relation to the listed investment holding and provide you with consolidated reporting. Responses to these communications (including corporate action notices) will be completed by us, in accordance with the terms outlined in the IDPS Guide general reference guide.	We will receive, review, respond to all communications received in relation to the listed investment holding and provide you with consolidated reporting. Responses to these communications (including corporate action notices) will be completed by us, in accordance with the terms outlined in the IOOF Pursuit Super and IOOF Pursuit Pension general reference guide.
Fees and costs	You only incur the fees and costs applicable to the managed investment and not the fees and costs applicable to the Service. Managed investment fees such as entry and exit fees can apply if you switch from one managed investment to another.	You pay no entry, exit or switching fees when you change your managed investments within the Investment Service. You are entitled to any wholesale discounts or rebates we can negotiate with a fund manager	You pay no entry, exit or switching fees when you change your managed investments within a Super or Pension product. You are entitled to any wholesale discounts or rebates we can negotiate with a fund manager

Category	Investing in your own name	Investing in the Investment Service products	Investing in Super and Pension products
	Generally, you will pay one combined administration and investment management fee for each investment you choose. For term deposits these costs are built into the interest rate.	You will pay an administration management fee under the Investment Service.	You will pay an administration management fee under the Super or Pension product.
Withdrawal rights	You will have any relevant withdrawal rights. Where a PDS or disclosure document becomes defective before the issue of the investment, the issuer must offer you the ability to have your investment returned to you or offer you an option to withdraw your investment.	As the Custodian is the registered holder of accessible investments, it is the direct investor and holds all relevant withdrawal rights. These rights may differ due to the Custodian's wholesale client status and depending on whether the Custodian was provided with a PDS or other disclosure document for the purposes of investing on your behalf. Withdrawal rights for an accessible investment may not be available if the relevant PDS or disclosure document becomes defective before issue of the investment. Because the Custodian will be the registered owner, the product issuer would not be required to return the investment to you or provide you with other options such as notification of an option to withdraw under s724 (for disclosure documents) or s1016E (for PDSs) of the Corporations Act.	As the Custodian is the registered holder of accessible investments, it is the direct investor and holds all relevant withdrawal rights. These rights may differ due to the Custodian's wholesale client status and depending on whether the Custodian was provided with a PDS or other disclosure document for the purposes of investing on your behalf. Withdrawal rights for an accessible investment may not be available if the relevant PDS or disclosure document becomes defective before issue of the investment. Because the Custodian will be the registered owner, the product issuer would not be required to return the investment to you or provide you with other options such as notification of an option to withdraw under s724 (for disclosure documents) or s1016E (for PDSs) of the Corporations Act. Accessing monies held in Super and Pension products are subject to meeting a condition of release. However, you are also eligible for concessional tax treatment that is available in respect of super withdrawals.
Income distribution	Income received from any managed investments will be reinvested or paid directly to you by each fund manager. You need to deal with each one separately.	Income received from any managed investments is collected first by us and deposited into your Cash Account. It is then reinvested back into those same managed investment(s). Alternatively, it can remain in your Cash Account. We then provide consolidated tax reporting.	Income received from any managed investments is collected first by us and deposited into your Cash Account. It is then reinvested back into those same managed investment(s). Alternatively, it can remain in your Cash Account. Tax on earnings is paid within the super fund and you receive an annual statement from the Trustee.
Term deposit Maturity	At maturity, you can elect that the proceeds from a term deposit (principal and interest) be rolled into another term deposit.	At maturity, the proceeds from a term deposit can be rolled into another term deposit, (principal and interest) (default option). Alternatively, it can be paid in your Cash Account.	At maturity, the proceeds from a term deposit can be rolled into another term deposit, (principal and interest) (default option). Alternatively, it can be paid in your Cash Account

Category	Investing in your own name	Investing in the Investment Service products	Investing in Super and Pension products
Contract notes	You receive a contract note for each order executed by your broker.	You do not receive a contract note for each order you place with The Service Operator. The broker sends the contract note to The Service Operator who is the broker's client. You can view completed trades on Portfolio Online when an order has been executed.	You do not receive a contract note for each order you place with us. The broker sends the contract note to the Trustee who is the broker's client. You can view completed trades on Portfolio Online when an order has been executed.
Voting rights	You are entitled to vote and to any additional benefits associated with your holding of the listed investment (such as, shareholder discount cards or special offers) or managed investment.	You have no entitlement to vote or to any additional benefits associated with the listed investment holding or interest in a managed investment option.	You have no entitlement to vote or to any additional benefits associated with the listed investment holding or interest in a managed investment option.
Cooling off period	You are generally entitled to a 14-day cooling-off period to change your mind and cancel your investment. Term deposits can generally be redeemed early subject to an interest rate penalty and/or a processing fee.	You do not have any specific cooling-off rights with respect to the underlying investments that we purchase on your behalf. We provide a 14 day cooling-off period in respect of your initial investment through the Investment Service.	You do not have any specific cooling-off rights with respect to the underlying investments that we purchase on your behalf. We provide a 14 day cooling-off period in respect of your initial investment through a Super and Pension product.
Complaints	If you invested directly in a managed investment, any queries or complaints would be handled by the inquiry and dispute resolution mechanisms of the managed investment	As an investor in the Investment Service, any queries or complaints must be handled by the Service Operator's inquiry and dispute resolution mechanisms, even if they relate to a managed investment.	As a super or pension investor, any queries or complaints must be handled by the Trustee's inquiry and dispute resolution mechanisms, even if they relate to a managed investment.

Investing in a term deposit

Investment terms and limits

A minimum of \$5,000 per term investment applies.

You may invest up to 95 per cent of your account balance in term deposits (this investment restriction is applicable to super and pension members only).

Term deposits are available twice-monthly. Details of term deposits available can be obtained from our website (www.ioof.com.au). Term deposit investment periods may vary slightly due to maturity dates falling on non-business days. For example, a 6-month term deposit will not be for exactly 6 months if the maturity date falls on a non-business day.

Term deposits may only be purchased/opened on the:

- 1st day of each month, or the next business day if the 1st falls on a non-business day
- 15th day of each month, or the next business day if the 15th falls on a non-business day.

Opening a term deposit

Term deposits can be purchased by completing the Investment Instructions/Authority form. Forms are available at www.ioof.com.au. Completed Investment Instructions forms must be received **at least 5 business days prior to the term deposit purchase date (cut-off date)**.

Once an instruction has been received and processed, the funds required to purchase the term deposit will be quarantined in the client's Cash Account until invested in the term deposit.

Early redemption of a term deposit

We have the right on your behalf to redeem a term deposit early where your account has insufficient funds to meet required payments from the Cash Account. Depending on the terms and conditions of the term deposit, there may be a delay of up to 31 days in obtaining the funds when redeeming early from a term deposit. This may also result in the term deposit interest rate being reduced.

Investment amount

The final value of any term deposit purchased on your behalf will be reduced by any Contribution Fee or Investor/Member Advice Fee - Upfront applied, or where we are required to retain additional funds in the Cash Account to restore it to the required minimum balance (or a higher amount you have nominated). If this reduces the amount available to open the term deposit to less than \$5,000, the Investment Instruction will be invalid.

Maturity

At maturity, the proceeds from the term deposit (principal and interest) will be paid into your Cash Account. You can elect to rollover/reinvest your term deposit principal into a new term deposit of the same investment type by providing an instruction prior to maturity. Reinvestment between different investment types is not available.

As a reminder that the maturity is approaching, communications will normally be sent to members approximately two weeks prior to a term deposit maturity.

To reinvest a maturing term deposit, complete the Term deposit reinvestment form. This form is available at www.ioof.com.au or through the Products & forms page in Portfolio Online (www.portfolioonline.com.au).

Completed Term deposit reinvestment forms must be received **at least 5 business days prior to the next term deposit purchase date**.

If no reinvestment instruction is received by the relevant cut-off date, the investment in the term deposit (principal and interest) will be paid into the client's Cash Account shortly after the maturity date.

Important note

If there is insufficient cash available for investment to action the reinvestment instruction, the reinvestment instruction may not be processed.

Portfolio Online instructions

Instruction to reinvest all or part of the principal amount into a new term investment can be made via the Maturing Investments portal. The reinvestment must be submitted at least 24 hours prior to the next term deposit purchase date or by the fixed-term annuity offer cut-off date.

Paper-based instructions (term deposits only)

To reinvest a maturing term deposit, complete the Term deposit reinvestment form. This form is available at www.ioof.com.au or through the Products & forms page in Portfolio Online (www.portfolioonline.com.au).

Completed Term deposit reinvestment forms must be received at least 5 business days prior to the next term deposit purchase date.

If no reinvestment instruction is received by the relevant cut-off date, the investment in the term deposit (principal and interest) will be paid into the client's Cash Account shortly after the maturity date.

Important note

If there is insufficient cash available for investment to action the reinvestment instruction, the reinvestment instruction may not be processed.

Investing in a term deposit by redeeming existing investment options

The total value of assets redeemed to open a term deposit must be an amount sufficient to open the desired term deposit **plus** any amount required to restore the Cash Account to the required minimum balance (or the higher amount nominated by you). If specific dollar amounts are nominated, where required, we will increase these dollar amounts proportionately to meet the required Cash Account minimum balance.

Important note

Where you elect to redeem assets to open the term deposit, we will not open the term deposit until the proceeds from all redemptions necessary have been received into the Cash Account.

In the event some redemption proceeds are not available on or before the cut-off date, the investment instruction will be taken as an instruction to open the investment at the next available term deposit offer date. The required funds to open the term deposit will remain quarantined in the Cash Account until the term deposit is opened.

Where you elect to fund the investment in the term deposit from the redemption of existing investment options, any current Standing Investment Instruction will be suspended until the term deposit has been opened. This means that any contributions/deposits or distributions credited to the Cash Account will be retained in the Cash Account until the term deposit can be opened. Once the suspension is lifted, any excess balances in your Cash Account will be automatically invested in accordance with the Standing Investment Instruction in the next excess cash sweep.

Investing in listed investments available in Direct Share Choice

You have the option to invest in various listed investments through your account.

Features at a glance

Investment universe	The Super and Pension Service have access to the majority of listed investments in the S&P/ASX 300 Index plus other listed investments approved by the Trustee from time to time.
Minimum order	\$5,000 per share parcel.
Maximum holding in listed investments (Super and Pension only)	30% of your account balance in each listed investment.

The maximum holding limit is only applicable at the time a buy order is submitted. The Trustee will not monitor this limit on an ongoing basis and will not sell any listed securities if the limit is exceeded at any time.

The Trustee reserves the right to sell any of your listed securities if the Trustee determines it is necessary to maintain adequate liquidity in your account in the Fund or for any other reason.

What is the minimum order?

The minimum buy order is \$5,000 per investment.

The minimum sell order is \$5,000 unless this would result in you retaining less than \$5,000 in the investment, in which case you must instruct us to sell your holding in full.

How are orders placed and other instructions given?

All requests to buy and sell listed investments must be submitted on an Investment Authority available from our website. This form also enables you to select a maximum/minimum transaction (buy and sell) price for a specific share.

You must have sufficient funds in your Cash Account to complete an order

When placing a buy order, you must ensure there are sufficient funds available in your Cash Account at the time of placing the order to settle the order and pay the fees and charges, otherwise the order will be rejected by the Trustee.

An order to buy listed investments involves an instruction to switch cash out of your Cash Account and the purchase of the listed investment or investments you wish to buy.

An order to sell listed investments involves an instruction to switch by selling the listed investments you wish to sell and the allocation of the settlement proceeds into your Cash Account. Depending on your account preferences, these funds may be retained in your Cash Account or invested in accordance with your Standing Investment Instructions (where supplied).

Buy orders

Where a buy order is placed, we will validate that sufficient funds are available in your Cash Account to settle the trade (including payment of fees and charges). We will also validate the portion of your account balance held in listed investments would not exceed the maximum allowable holdings detailed above to ensure the trade is completed. Once these validations are completed, we will submit your order to our broker to put to market.

You must instruct us to purchase a specified number of investments at either a specified price (known as 'at limit') or at the market price (known as 'at market'). We will quarantine funds in your Cash Account based on the order attributes to ensure the trade can be settled and fees and charges paid. These funds will remain quarantined until the order is either settled or cancelled.

Sell orders

Where a sell order is placed, we will validate that sufficient investments are held on your behalf to settle the trade. Once this validation has been completed, we will put your order to market.

Similar to a buy order, you must instruct us to sell a specified number of investments either at limit or at market.

You will not be permitted to place a sell order for investments purchased until the day after settlement of the purchase order. Further, the proceeds of a sale transaction cannot be used until settlement has occurred.

Placement of orders to market

Once an order has been validated by us, it will normally be submitted to our broker by the end of the next business day.

Whilst we and our broker will make all reasonable attempts to place your order to market as promptly as possible with due care and attention, we will not be liable for any loss to you resulting from a delay in the placement of an order to market (for any reason whatsoever) or any trade which is executed in a manner inconsistent with your instruction.

Orders will remain in the market for 20 business days unless filled or cancelled at your instruction. In addition, an open order may be cancelled by the Australian Securities Exchange (ASX) where the market price moved too far away from the specified price of an 'at limit' order or where company specific events occur.

Order confirmation

When all or part of an order is filled, details of the trade can be viewed on Portfolio Online.

Transferring listed investments into your account

Between existing accounts

If you currently hold listed investments in another product referred to in this guide, you can request the transfer of these investments between your accounts.

From an existing IOOF account to a new IOOF account

If you transfer a particular listed investment between your accounts you must transfer all of your holding in that particular listed investment.

Listed Investments held outside of IOOF

Where you hold investments outside the of IOOF, you may be able to transfer these investments into your IOOF account. The Trustee/Service Operator reserves the right to refuse any such request. If you are interested in transferring listed investments into your IOOF account, please contact ClientFirst on 1800 913 118 for further information.

We may redeem listed investments on your behalf

From time to time, we may dispose of listed investments on your behalf to pay for expenses as they fall due or to ensure adequate liquid funds are available in your IOOF account. This will usually only occur where other investment options such as managed investments and term deposits have already been exhausted.

Investing in listed investments should be for the long term

Investing in listed investments through your IOOF account is for longer term investment purposes consistent with your risk profile, investment objectives, financial needs and retirement goals. It is not intended to facilitate short term trading activities.

Investment options menu

The figures stated in the table below are estimates only and subject to change. The figures are based on the information available from Morningstar and/or the relevant PDS as at the date of this guide. These figures do not include administration fees charged by us or fees charged by your financial adviser. Costs are inclusive of the net effect of GST, if applicable (i.e. inclusive of 10% GST less any reduced input tax credits available to the managed investment).

IIML/IISL accepts no responsibility if any figures published by us (excluding the IOOF MultiMix Trusts, the IOOF MultiSeries and the IOOF Cash Management Trust) are not the same as those that were actually charged by a fund manager. We cannot fully verify the accuracy of third party information we receive and can therefore accept no responsibility whatsoever for any errors.

The indirect cost ratios shown below include the fees and costs charged by the fund managers, including any applicable estimated performance related fees and are based on information provided by Morningstar and/or the relevant PDS as at the date of this guide. For more details regarding any applicable performance related fees, please refer to the relevant PDS.

The net transaction costs shown are after any amounts recovered by the charging of a buy-sell spread. The buy-sell spread and net transaction costs applicable to each investment option are based on information provided by Morningstar and/or the relevant PDS or other disclosure documents issued by the fund manager for the particular managed investment, which is available on our website (www.ioof.com.au).

Easy Choice, Premier Investor Choice and Investor Choice

Investment Option Name	APIR Code	ICR (% pa)	Performance Related Fee	+Buy/-Sell Spread (% pa)	Net Transaction Costs (% pa)
Easy Choice					
IOOF Diversified Multi - Conservative					
IOOF MultiMix Capital Stable Trust	IOF0094AU	0.53	Yes	0.02/0.02	0.16
IOOF MultiMix Conservative Trust	IOF0095AU	0.75	Yes	0.08/0.08	0.15
IOOF MultiSeries 30	IOF0253AU	0.40	No	0.04/0.04	0.14
IOOF Diversified Multi - Balanced					
IOOF MultiMix Balanced Growth Trust	IOF0093AU	1.05	Yes	0.21/0.21	0.17
IOOF MultiMix Moderate Trust	UFM0051AU	0.83	Yes	0.15/0.15	0.07
IOOF MultiSeries 50	IOF0254AU	0.45	No	0.06/0.06	0.17
IOOF MultiSeries 70	IOF0090AU	0.50	No	0.07/0.07	0.19
IOOF Diversified Multi - Growth					
IOOF MultiMix Growth Trust	IOF0097AU	1.12	Yes	0.20/0.20	0.23
IOOF MultiSeries 90	IOF0255AU	0.55	No	0.10/0.10	0.26
IOOF Sectoral Multi - Cash					
IOOF Cash Management Trust - Class D Units	AUX0021AU	0.30	No	0.00/0.00	0.00
IOOF Sectoral Multi - Fixed Interest					
IOOF MultiMix Cash Enhanced Trust	IOF0091AU	0.36	No	0.00/0.00	0.00
IOOF MultiMix Diversified Fixed Interest Trust	IOF0096AU	0.51	Yes	0.01/0.01	0.17
IOOF Sectoral Multi - Australian Shares					
IOOF MultiMix Australian Shares Trust	IOF0092AU	1.30	Yes	0.20/0.20	0.26
IOOF Sectoral Multi - Global Shares					
IOOF MultiMix International Shares Trust	IOF0098AU	0.90	No	0.13/0.13	0.26

Investment Option Name	APIR Code	ICR (% pa)	Performance Related Fee	+Buy/-Sell Spread (% pa)	Net Transaction Costs (% pa)
Premier Investor Choice					
Global Fixed Interest					
Specialist					
Legg Mason Brandywine Global Opportunities Fixed Income Trust -Class I	SSB0028AU	0.32	No	0.09 / 0.09	0.07
Australian Shares					
Large Companies					
Schroder Australian Equity Fund	SCH0002AU	0.62	No	0.25 / 0.25	0.07
Global Shares					
Specialist					
Acadian Global Managed Volatility Equity Fund	FSF1240AU	0.65	No	0.15 / 0.15	0.15
Investor Choice					
Cash					
Cash Funds					
Janus Henderson Cash Fund - Institutional	IOF0141AU	0.15	No	0.00 / 0.00	0.00
Morningstar Cash Fund	INT0030AU	0.18	No	0.00 / 0.00	0.00
Perpetual Exact Market Cash Fund	PER0258AU	0.00	No	0.00 / 0.00	0.00
UBS Cash Fund	SBC0811AU	0.25	No	0.00 / 0.00	0.01
Cash Enhanced					
Smarter Money Fund Assisted Investor Class	CRE0014AU	0.90	Yes	0.00 / 0.05	0.02
Australian Fixed Interest					
Annuity Funds					
Challenger GIF - 4.00 cents p.a. 30 Sep 2022 (MV\$1)	MLT0010AU	0.00	No	0.00 / 0.00	0.00
Challenger Guaranteed Pension Fund - 30 June 2021	HOW0096AU	0.00	No	0.00 / 0.00	0.00
Challenger Guaranteed Pension Fund - 31 December 2019	MLT0008AU	0.00	No	0.00 / 0.00	0.00
Challenger Guaranteed Pension Fund - 31 December 2023	MLT5126AU	0.00	No	0.00 / 0.00	0.00
Enhanced Cash					
Janus Henderson Cash Enhanced Fund	IOF0047AU	0.35	No	0.00 / 0.00	0.01
Pendal Enhanced Cash Fund	WFS0377AU	0.25	No	0.03 / 0.03	0.00
Mortgages					
La Trobe Australian Credit Fund - 12 Month Term Account	LTC0002AU	1.57	No	0.00 / 0.00	0.00
Sandhurst Select Mortgage Fund	STL0002AU	1.21	No	0.00 / 0.00	0.00
Diversified					
Aberdeen Australian Fixed Income Fund	CRS0004AU	0.53	No	0.05 / 0.15	0.11
Altius Sustainable Bond Fund	AUS0071AU	0.69	No	0.00 / 0.00	0.05
Janus Henderson Australian Fixed Interest Fund	IOF0046AU	0.47	No	0.00 / 0.00	0.02
Janus Henderson Tactical Income Fund	IOF0145AU	0.45	No	0.00 / 0.00	0.02
Legg Mason Western Asset Australian Bond Trust - Class A	SSB0122AU	0.42	No	0.03 / 0.03	0.01
Macquarie Australian Fixed Interest Fund	MAQ0061AU	0.50	No	0.04 / 0.08	0.12

Investment Option Name	APIR Code	ICR (% pa)	Performance Related Fee	+Buy/-Sell Spread (% pa)	Net Transaction Costs (% pa)
PIMCO Australian Bond Fund - WS Units	ETL0015AU	0.54	No	0.00 / 0.10	0.06
PIMCO Australian Short-Term Bond Fund WS	ETL0182AU	0.54	No	0.00 / 0.10	0.14
UBS Australian Bond Fund	SBC0813AU	0.45	No	0.02 / 0.05	0.06
Enhanced Yields					
Pendal Sustainable Australian Fixed Interest Fund	BTA0507AU	0.40	No	0.05 / 0.04	0.08
Specialist					
Smarter Money Higher Income Fund Assisted Investor Class	SLT0052AU	0.99	Yes	0.00 / 0.10	0.11
Colonial First State Wholesale Target Return Income Fund	FSF0694AU	0.57	Yes	0.10 / 0.10	0.09
Indexed					
iShares Australian Bond Index Fund	BGL0105AU	0.22	No	0.05 / 0.05	0.00
Vanguard® Australian Fixed Interest Index Fund	VAN0001AU	0.24	No	0.10 / 0.10	0.03
Sector Specific					
Perpetual Wholesale Diversified Income Fund	PER0260AU	0.71	No	0.10 / 0.10	0.17
Global Fixed Interest					
Diversified					
Aberdeen Diversified Fixed Income Fund	CSA0062AU	0.57	No	0.05 / 0.20	0.00
BlackRock Wholesale International Bond Fund	PWA0825AU	0.55	No	0.00 / 0.12	0.51
Dimensional Global Bond Sustainability Trust ⁴	DFA0642AU	0.39	No	0.10 / 0.10	0.07
Franklin Templeton Global Aggregate Bond Fund - W Class	FRT0025AU	0.59	No	0.00 / 0.00	0.14
Legg Mason Western Asset Global Bond Fund	SSB8320AU	0.55	No	0.03 / 0.03	0.88
Pendal Global Fixed Interest Fund	RFA0032AU	0.53	No	0.06 / 0.06	0.11
PIMCO Diversified Fixed Interest Fund - WS Class	ETL0016AU	0.65	No	0.00 / 0.10	0.12
PIMCO ESG Global Bond Fund - Wholesale Class	PIC6396AU	0.88	No	0.00 / 0.00	0.26
PIMCO Global Bond Fund - WS Class	ETL0018AU	0.74	No	0.00 / 0.10	0.18
PIMCO Global Credit Fund - WS class	ETL0019AU	0.73	No	0.00 / 0.20	0.03
Schroder Fixed Income Fund - Wholesale Class	SCH0028AU	0.50	No	0.12 / 0.12	0.11
UBS Diversified Fixed Income Fund	SBC0007AU	0.55	No	0.05 / 0.10	0.13
Indexed					
iShares Global Bond Index Fund	BGL0008AU	0.20	No	0.10 / 0.10	0.00
Vanguard® International Fixed Interest Index Fund (Hedged)	VAN0103AU	0.26	No	0.08 / 0.08	0.09
Vanguard® Global Aggregate Bond Index Fund (Hedged)	VAN9309AU	0.24	No	0.15 / 0.15	0.18
Sector Specific					
AMP Capital Corporate Bond Fund - Class A Units	AMP0557AU	0.60	No	0.20 / 0.20	0.04
Invesco Wholesale Senior Secure Income Fund	CNA0805AU	0.75	No	0.10 / 0.10	0.18
Janus Henderson Diversified Credit Fund	IOF0127AU	0.55	No	0.07 / 0.07	0.02
PIMCO Global Credit Fund - WS class	ETL0019AU	0.73	No	0.00 / 0.20	0.03
Schroder Absolute Return Income Fund - Professional Class	SCH0024AU	0.54	No	0.20 / 0.20	0.12
UBS Income Solution Fund	UBS0003AU	0.60	No	0.08 / 0.18	0.04

Investment Option Name	APIR Code	ICR (% pa)	Performance Related Fee	+Buy/-Sell Spread (% pa)	Net Transaction Costs (% pa)
Specialist					
AB Dynamic Global Fixed Income Fund	ACM0001AU	0.55	No	0.15 / 0.15	0.21
Alpha Enhanced Yield Fund ³	ETL0093AU	1.04	Yes	0.00 / 0.00	0.00
Ardea Real Outcome Fund	HOW0098AU	0.50	No	0.03 / 0.03	0.18
Bentham Global Income Fund	CSA0038AU	0.77	No	0.28 / 0.28	0.09
Colchester Global Government Bond Fund - Class I	ETL5525AU	0.62	No	0.00 / 0.00	0.12
Franklin Australian Absolute Return Bond Fund	FRT0027AU	0.65	No	0.00 / 0.00	0.10
Janus Henderson Global Fixed Interest Total Return Fund	HGI0004AU	0.62	No	0.15 / 0.15	0.10
JPMorgan Global Strategic Bond Fund	PER0727AU	0.58	No	0.15 / 0.15	0.03
Kapstream Absolute Return Income Fund	HOW0052AU	0.55	No	0.15 / 0.15	0.08
Macquarie Income Opportunities Fund	MAQ0277AU	0.51	Yes	0.15 / 0.15	0.13
Macquarie Dynamic Bond Fund	MAQ0274AU	0.63	Yes	0.08 / 0.08	0.25
Payden Global Income Opportunities Fund	GSF0008AU	0.72	No	0.10 / 0.10	0.00
Pendal Pure Alpha Fixed Income Fund	BTA0441AU	0.70	No	0.05 / 0.05	0.36
PIMCO Income Fund - Wholesale Class	ETL0458AU	0.91	No	0.00 / 0.00	0.08
PM Capital Enhanced Yield Fund	PMC0103AU	1.02	No	0.10 / 0.10	0.00
T.Rowe Price Dynamic Global Bond Fund	ETL0398AU	0.46	No	0.25 / 0.25	0.58
Australian Shares					
Large companies					
Aberdeen Australian Equities Fund	MGL0114AU	0.80	No	0.25 / 0.10	0.00
Alpha Australian Blue Chip Fund ³	ETL0091AU	1.65	Yes	0.35 / 0.35	0.12
Alphinity Australian Share Fund	PAM0001AU	0.90	No	0.20 / 0.20	0.16
AMP Capital Equity Fund - Class A Units	AMP0370AU	0.47	No	0.20 / 0.20	0.32
Ausbil Australian Active Equity Fund	AAP0103AU	0.90	No	0.30 / 0.30	0.04
Allan Gray Australia Equity Fund	ETL0060AU	1.45	Yes	0.20 / 0.20	0.00
Alphinity Concentrated Australian Share Fund	HOW0026AU	1.11	Yes	0.20 / 0.20	0.22
Alphinity Sustainable Share Fund	HOW0121AU	0.95	No	0.20 / 0.20	0.13
Antares Dividend Builder Fund	PPL0002AU	0.60	No	0.15 / 0.15	0.01
Bennelong Concentrated Australian Equities Fund	BFL0002AU	2.08	Yes	0.25 / 0.25	0.27
Bennelong Australian Equities Fund	BFL0001AU	1.00	No	0.25 / 0.25	0.16
BlackRock Scientific Australian Equity Fund	BAR0814AU	0.45	No	0.15 / 0.15	0.01
Colonial First State Wholesale Australian Share Fund	FSF0002AU	0.96	No	0.20 / 0.20	0.19
Colonial First State Wholesale Imputation Fund	FSF0003AU	0.96	No	0.20 / 0.20	0.19
Firetrail Australian High Conviction Fund – Class A	WHT3810AU	0.95	No	0.25 / 0.25	0.07
Fidelity Australian Equities Fund	FID0008AU	0.85	No	0.20 / 0.20	0.00
Fidelity Australian Opportunities Fund	FID0021AU	0.85	No	0.20 / 0.20	0.09
Greencape Broadcap Fund - Class P	HOW0158AU	0.88	Yes	0.20 / 0.20	0.15
Hyperion Australian Growth Companies Fund	BNT0003AU	0.95	No	0.30 / 0.30	0.00
IML Concentrated Australian Share Fund	IML0010AU	0.99	No	0.25 / 0.25	0.00
Investors Mutual Australian Share Fund	IML0002AU	0.99	No	0.25 / 0.25	0.02
Lazard Australian Equity Fund - Class I Units	LAZ0006AU	0.75	No	0.20 / 0.20	0.14
Lazard Select Australian Equity Fund	LAZ0013AU	1.15	No	0.20 / 0.20	0.15
Maple-Brown Abbott Australian Share Fund Wholesale	ADV0046AU	0.92	No	0.20 / 0.20	0.09

Investment Option Name	APIR Code	ICR (% pa)	Performance Related Fee	+Buy/-Sell Spread (% pa)	Net Transaction Costs (% pa)
MLC Wholesale IncomeBuilder	MLC0264AU	0.72	No	0.20 / 0.20	0.00
Monash Absolute Investment Fund	MON0001AU	1.62	Yes	0.30 / 0.30	0.47
Morningstar Australian Shares Fund	INT0022AU	0.36	No	0.07 / 0.07	0.06
OnePath Wholesale Australian Share Trust	AJF0804AU	0.90	No	0.07 / 0.07	0.08
Paradice Australian Equities Fund	ETL8084AU	0.90	Yes	0.20 / 0.20	0.00
Pendal Australian Share Fund	RFA0818AU	0.79	No	0.25 / 0.25	0.19
Pendal Imputation Fund	RFA0103AU	0.90	No	0.25 / 0.25	0.04
Pengana Australian Equities Fund	PCL0005AU	1.59	Yes	0.20 / 0.20	0.00
Perennial Value Shares for Income Trust	IOF0078AU	0.92	No	0.30 / 0.30	0.03
Perennial Value Wealth Defender Australian Shares Trust	IOF0228AU	0.98	No	0.30 / 0.30	0.06
Perennial Value Shares Wholesale Trust	IOF0206AU	0.92	No	0.30 / 0.30	0.07
Perpetual Wholesale Australian Share Fund	PER0049AU	1.00	No	0.30 / 0.00	0.17
Perpetual Wholesale Concentrated Equity Fund	PER0102AU	1.10	No	0.15 / 0.15	0.11
Perpetual Wholesale Industrial Share Fund	PER0046AU	1.01	No	0.30 / 0.00	0.12
Platypus Australian Equities Fund	AUS0030AU	0.88	No	0.20 / 0.20	0.12
Realindex Australian Share - Class A	FSF0976AU	0.46	No	0.10 / 0.10	0.02
Russell Australian Shares Fund - Class A Units	RIM0006AU	0.84	No	0.20 / 0.20	0.26
Sandhurst IML Industrial Share Fund	STL0101AU	0.95	No	0.25 / 0.25	0.14
Solaris Core Australian Equity Fund (Performance Alignment)	SOL0001AU	0.00	No	0.30 / 0.30	0.27
State Street Australian Equity Fund	SST0048AU	0.79	No	0.25 / 0.25	0.00
T. Rowe Price Australian Equity Fund	ETL0328AU	0.60	No	0.10 / 0.05	0.18
UBS Australian Share Fund	SBC0817AU	0.90	No	0.25 / 0.25	0.20
WaveStone Australian Share Fund	HOW0020AU	0.97	No	0.20 / 0.20	0.15
Yarra Australian Equities Fund	JBW0009AU	0.95	No	0.15 / 0.15	0.05
Mid/Small Companies					
Aberdeen Australian Small Companies Fund	CSA0131AU	1.26	No	0.25 / 0.10	0.00
Aberdeen Ex-20 Australian Equities Fund	CRS0003AU	0.95	No	0.25 / 0.10	0.00
Alpha Australian Small Companies Fund ³	ETL0092AU	1.29	Yes	0.35 / 0.35	0.46
Ausbil Australian Emerging Leaders Fund	AAP0104AU	0.85	No	0.30 / 0.30	0.19
Australian Ethical Australian Share Fund (Wholesale)	AUG0018AU	1.10	No	0.20 / 0.20	0.04
Australian Ethical Emerging Companies Fund (Wholesale)	AUG0027AU	1.20	No	0.20 / 0.20	0.06
Bennelong ex-20 Australian Equities Fund	BFL0004AU	1.37	Yes	0.25 / 0.25	0.17
Celeste Australian Small Companies Fund	FAM0101AU	1.20	No	0.30 / 0.30	0.10
Eley Griffiths Group Small Companies Fund	EGG0001AU	1.25	No	0.24 / 0.24	0.17
Investors Mutual Wholesale Australian Smaller Companies Fund	IML0001AU	0.99	No	0.25 / 0.25	0.16
Investors Mutual Wholesale Future Leaders Fund	IML0003AU	0.99	No	0.25 / 0.25	0.17
Lennox Australian Small Companies Fund	HOW3590AU	1.82	Yes	0.39 / 0.39	0.69
NovaPort Microcap Fund	HOW0027AU	1.72	Yes	0.30 / 0.30	0.34
NovaPort Smaller Companies Fund	HOW0016AU	0.90	No	0.30 / 0.30	0.05

Investment Option Name	APIR Code	ICR (% pa)	Performance Related Fee	+Buy/-Sell Spread (% pa)	Net Transaction Costs (% pa)
OC Dynamic Equity Fund	OPS0001AU	1.72	No	0.30 / 0.30	0.37
OC Premium Small Companies Fund	OPS0002AU	1.20	No	0.30 / 0.30	0.18
OnePath Wholesale Emerging Companies Trust	MMF0112AU	0.95	No	0.19 / 0.19	0.12
Paradice Australian Mid Cap Fund Class B	ETL8772AU	1.25	Yes	0.25 / 0.25	0.35
Pendal MidCap Fund	BTA0313AU	1.38	Yes	0.25 / 0.25	0.06
Pendal Smaller Companies Fund	RFA0819AU	1.24	No	0.25 / 0.25	0.23
Perennial Value Smaller Companies Trust	IOF0214AU	1.20	No	0.30 / 0.30	0.18
Realindex Australian Small Companies - Class A	FSF0978AU	0.66	No	0.10 / 0.10	0.15
SGH ICE	ETL0062AU	1.18	No	0.35 / 0.35	0.21
Spheria Australian MicroCap Fund	WHT0066AU	2.37	Yes	0.50 / 0.50	0.00
Spheria Australian Smaller Companies Fund	WHT0008AU	1.10	No	0.30 / 0.30	0.28
Zurich Investments Small Companies Fund Class D	ZUR7150AU	1.50	Yes	0.25 / 0.25	0.26
Specialist					
AB Managed Volatility Equities Fund	ACM0006AU	0.55	No	0.25 / 0.25	0.18
Antares High Growth Shares Fund (Professional Selection)	PPL0106AU	1.05	No	0.15 / 0.15	0.62
Ausbil Australian Geared Equity Fund	AAP0002AU	2.21	No	0.30 / 0.30	0.00
Colonial First State Wholesale Equity Income Fund	FSF0961AU	1.22	No	0.10 / 0.10	0.04
Colonial First State Wholesale Geared Share Fund	FSF0043AU	2.24	No	0.50 / 0.50	0.16
Grant Samuel Tribeca Alpha Plus -Class C	ETL0200AU	0.97	No	0.30 / 0.30	2.05
Investors Mutual Equity Income Fund	IML0005AU	0.99	No	0.25 / 0.25	0.11
K2 Australian Absolute Return Fund	KAM0101AU	1.54	No	0.25 / 0.25	0.47
Legg Mason Martin Currie Equity Income Trust Class A	SSB0043AU	0.85	No	0.25 / 0.25	0.00
Legg Mason Martin Currie Ethical Income Fund	SSB4946AU	0.85	No	0.20 / 0.20	0.02
Merlon Australian Share Income Fund	HBC0011AU	0.95	No	0.20 / 0.20	0.23
Monash Absolute Investment Fund	MON0001AU	1.62	Yes	0.30 / 0.30	0.47
Pendal Ethical Share Fund	RFA0025AU	0.95	No	0.25 / 0.25	0.04
Perpetual Wholesale Ethical SRI Fund	PER0116AU	1.18	No	0.15 / 0.15	0.19
Perpetual Wholesale Geared Australian Share Fund	PER0071AU	1.17	No	0.38 / 0.38	0.29
Plato Australian Shares Income Fund	WHT0039AU	0.90	No	0.20 / 0.20	0.06
Solaris Australian Equity Long Short Fund	WHT3859AU	0.99	No	0.30 / 0.30	0.11
Vertium Equity Income Fund	OPS1827AU	0.97	No	0.25 / 0.25	0.46

Investment Option Name	APIR Code	ICR (% pa)	Performance Related Fee	+Buy/-Sell Spread (% pa)	Net Transaction Costs (% pa)
Wavestone Dynamic Australian Equity Fund	HOW0053AU	1.11	Yes	0.20 / 0.20	0.27
Indexed					
iShares Australian Equity Index Fund	BGL0034AU	0.20	No	0.08 / 0.08	0.00
Vanguard® Australian Shares High Yield Fund	VAN0104AU	0.35	No	0.06 / 0.06	0.02
Vanguard® Australian Shares Index Fund	VAN0002AU	0.16	No	0.06 / 0.06	0.00
Global Shares					
Large Companies (Hedged)					
Aberdeen Fully Hedged International Equities Fund	CSA0135AU	0.99	No	0.25 / 0.15	0.09
Arrowstreet Global Equities Fund (Hedged)	MAQ0079AU	1.28	No	0.21 / 0.16	0.36
BlackRock Scientific Hedged International Equity Fund	BGL0109AU	0.53	No	0.18 / 0.18	0.12
Capital Group New Perspective Fund Hedged (AU)	CIM0008AU	0.95	No	0.00 / 0.00	0.18
Fidelity Hedged Global Equity Fund	FID0014AU	1.04	No	0.30 / 0.30	0.10
Grant Samuel Epoch Global Equity Shareholder Yield (Hedged)	GSF0001AU	1.30	No	0.20 / 0.20	0.02
IFP Global Franchise Fund (Hedged)	MAQ0631AU	1.38	No	0.35 / 0.22	0.10
Magellan Global Fund (Hedged)	MGE0007AU	1.51	Yes	0.07 / 0.07	0.00
MFS Fully Hedged Global Equity Trust	ETL0041AU	0.80	No	0.25 / 0.25	0.00
Realindex Global Share Hedged - Class A	FSF0975AU	0.59	No	0.10 / 0.10	0.10
T.Rowe Price Global Equity (Hedged) Fund	ETL0312AU	1.20	No	0.25 / 0.20	0.04
Walter Scott Global Equity Fund (Hedged)	MAQ0557AU	1.28	No	0.19 / 0.14	0.11
Large Companies (Unhedged/Active Hedged)					
AB Global Equities Fund	ACM0009AU	0.85	No	0.20 / 0.20	0.06
Aberdeen Actively Hedged International Equities Fund	CRS0005AU	0.98	No	0.25 / 0.15	0.00
Aberdeen International Equity Fund	EQI0015AU	0.98	No	0.25 / 0.15	0.00
Alpha Global Opportunities Fund ³	ETL0094AU	1.71	Yes	0.35 / 0.35	0.05
AMP Capital Wholesale Global Equity - Value Fund	NML0348AU	0.95	No	0.20 / 0.20	0.17
Antipodes Global Fund - Long Only (Class P)	WHT0057AU	2.41	Yes	0.30 / 0.30	0.19
Arrowstreet Global Equity Fund	MAQ0464AU	1.28	No	0.16 / 0.11	0.19
Baillie Gifford Long Term Global Growth Fund - Class A	FSF5774AU	1.13	No	0.10 / 0.10	0.07
BlackRock Scientific International Equity Fund	BAR0817AU	0.50	No	0.17 / 0.17	0.07
Capital Group New Perspective Fund (AU)	CIM0006AU	0.95	No	0.00 / 0.00	0.08
Fidelity Global Equities Fund	FID0007AU	0.99	No	0.30 / 0.30	0.02
Grant Samuel Epoch Global Equity Shareholder Yield (Unhedged)	GSF0002AU	1.25	No	0.20 / 0.20	0.00
IFP Global Franchise Fund	MAQ0404AU	1.38	No	0.29 / 0.16	0.00
Ironbark Royal London Concentrated Global Share Fund	MGL0004AU	1.04	No	0.20 / 0.20	0.00
Magellan Global Fund	MGE0001AU	1.55	Yes	0.07 / 0.07	0.00
Magellan High Conviction Fund	MGE0005AU	2.30	Yes	0.07 / 0.07	0.00
MFS Global Equity Trust	MIA0001AU	0.77	No	0.25 / 0.25	0.00

Investment Option Name	APIR Code	ICR (% pa)	Performance Related Fee	+Buy/-Sell Spread (% pa)	Net Transaction Costs (% pa)
Orbis Global Equity Fund (Australia Registered) Retail Class	ETL0463AU	1.51	Yes	0.25 / 0.25	0.15
PAN-Tribal Global Equity Fund	ETL0419AU	1.20	No	0.15 / 0.15	0.11
Pendal International Share Fund	BTA0056AU	0.97	No	0.05 / 0.05	0.15
Perpetual Wholesale Global Share Fund	PER0733AU	1.25	Yes	0.27 / 0.27	0.71
Polaris Global Equity Fund	MAQ0838AU	1.28	No	0.22 / 0.19	0.00
Realindex Global Share - Class A	FSF0974AU	0.58	No	0.10 / 0.10	0.07
Schroder Global Core Fund	SCH0003AU	0.40	No	0.15 / 0.10	0.16
Schroder Global Value Fund	SCH0030AU	0.98	No	0.20 / 0.15	0.18
State Street Global Equity Fund	SST0050AU	0.98	No	0.10 / 0.10	0.00
T.Rowe Price Global Equity Fund	ETL0071AU	1.18	No	0.25 / 0.20	0.02
Templeton Global Equity Fund	FRT0004AU	1.13	No	0.20 / 0.20	0.03
Walter Scott Global Equity Fund	MAQ0410AU	1.28	No	0.14 / 0.09	0.00
Zurich Investments Global Growth Share Fund	ZUR0580AU	1.00	No	0.06 / 0.06	0.00
Zurich Investments Unhedged Global Growth Share Fund	ZUR0581AU	0.98	No	0.06 / 0.06	0.02
Small Companies					
Lazard Global Small Cap Fund (W Class)	LAZ0012AU	1.12	No	0.30 / 0.30	0.24
Paradice Global Small Mid Cap Fund	ETL0365AU	1.40	Yes	0.30 / 0.30	0.00
Pengana Global Small Companies Fund	PCL0022AU	3.54	Yes	0.30 / 0.30	0.02
Regional					
Aberdeen Asian Opportunities Fund	EQI0028AU	1.23	No	0.55 / 0.25	0.00
Aberdeen Emerging Opportunities Fund	ETL0032AU	1.55	No	0.55 / 0.25	0.00
Antipodes Asia Fund	IOF0203AU	2.10	Yes	0.30 / 0.30	0.64
Fidelity Asia Fund	FID0010AU	1.15	No	0.40 / 0.40	0.01
Fidelity China Fund	FID0011AU	1.21	No	0.40 / 0.40	0.00
Fidelity India Fund	FID0015AU	1.20	No	0.40 / 0.40	0.00
Ironbark Copper Rock Emerging Markets Opportunities Fund	MGL0019AU	1.12	No	0.25 / 0.25	0.43
Lazard Emerging Markets Equity Fund	LAZ0003AU	1.15	No	0.40 / 0.40	0.06
Macquarie Asia New Stars No.1 Fund	MAQ0640AU	1.22	No	0.50 / 0.50	0.48
Pendal Asian Share Fund	BTA0054AU	1.00	No	0.25 / 0.25	0.27
Pendal Global Emerging Markets Opportunities Fund - WS	BTA0419AU	1.40	No	0.30 / 0.30	0.08
Premium Asia Fund	MAQ0635AU	1.78	No	0.25 / 0.25	1.47
Premium China Fund	MAQ0441AU	2.30	No	0.25 / 0.25	1.60
Robeco Emerging Conservative Equity Fund	ETL0381AU	0.96	No	0.30 / 0.40	0.05
Schroder Asia Pacific Fund	SCH0006AU	1.37	No	0.30 / 0.30	0.06
Schroder Global Emerging Markets Fund	SCH0034AU	1.40	No	0.30 / 0.30	0.10
Zurich Investments Emerging Markets Equity Fund	ZUR0614AU	1.58	No	0.00 / 0.00	0.00
Specialist					
Acadian WS Geared Global Equity Fund	FSF0891AU	2.72	No	0.25 / 0.25	0.36
AMP Capital RIL International Share Fund	AMP0455AU	1.14	No	0.25 / 0.25	0.33

Investment Option Name	APIR Code	ICR (% pa)	Performance Related Fee	+Buy/-Sell Spread (% pa)	Net Transaction Costs (% pa)
Antipodes Global Fund	IOF0045AU	1.51	Yes	0.30 / 0.30	0.40
Australian Ethical Diversified Shares Fund Class B	AUG0019AU	0.95	No	0.05 / 0.05	0.00
AXA IM Sustainable Equity Fund	ETL0171AU	0.35	No	0.20 / 0.20	0.00
Candriam Sustainable Global Equity Fund	AAP0001AU	1.05	No	0.40 / 0.40	0.03
C WorldWide Global Equity Trust	ARO0006AU	0.99	No	0.30 / 0.30	0.00
Dimensional Global Sustainability Trust AUD Hedged Class Units ⁴	DFA0042AU	0.46	No	0.12 / 0.12	0.00
Dimensional Global Sustainability Trust Unhedged Class ⁴	DFA0041AU	0.46	No	0.10 / 0.10	0.00
FirstChoice Wholesale Geared Global Share Fund	FSF0170AU	1.76	No	0.24 / 0.24	0.23
Munro Global Growth Fund	MUA0002AU	1.60	Yes	0.15 / 0.15	0.81
Morphic Global Opportunities Fund	PER0673AU	1.74	No	0.30 / 0.30	0.33
Nanuk New World Fund	SLT2171AU	1.20	No	0.25 / 0.25	0.09
Platinum Asia Fund	PLA0004AU	1.35	No	0.20 / 0.20	0.46
Platinum European Fund	PLA0001AU	1.35	No	0.25 / 0.25	0.03
Platinum International Fund	PLA0002AU	1.35	No	0.20 / 0.20	0.05
Platinum International Technology Fund	PLA0101AU	1.35	No	0.15 / 0.15	0.00
Platinum Japan Fund	PLA0003AU	1.35	No	0.20 / 0.20	0.14
Plato Global Shares Income Fund	WHT0061AU	0.99	No	0.30 / 0.30	0.62
PM Capital Global Companies Fund	PMC0100AU	1.45	No	0.25 / 0.25	0.06
Stewart Investors Worldwide Sustainability Fund - Class A	FSF1675AU	1.01	No	0.10 / 0.10	0.03
Wingate Global Equity Fund - Hedged	WFS0547AU	1.32	No	0.30 / 0.30	0.17
Wingate Global Equity Fund - Wholesale Units	AUS0035AU	1.28	No	0.25 / 0.25	0.03
Indexed					
iShares Hedged International Equity Index Fund	BGL0044AU	0.20	No	0.10 / 0.10	0.01
Vanguard Emerging Markets Shares Index Fund	VAN0005AU	0.56	No	0.25 / 0.25	0.00
Vanguard® International Shares Index Fund	VAN0003AU	0.18	No	0.07 / 0.07	0.00
Vanguard® International Shares Index Fund (Hedged)	VAN0105AU	0.21	No	0.09 / 0.09	0.05
Vanguard® International Small Companies Index Fund (Hedged)	VAN0022AU	0.42	No	0.17 / 0.17	0.02
Property					
Australian Property					
Antares Listed Prop Fund (Pro Selection)	NFS0209AU	0.72	No	0.15 / 0.15	0.02
APN AREIT Fund	APN0008AU	0.85	No	0.25 / 0.25	0.00
Colonial First State Wholesale Property Securities Fund	FSF0004AU	0.81	No	0.20 / 0.20	0.07
Folkestone Maxim A-REIT Securities Fund	COL0001AU	0.95	No	0.25 / 0.25	0.16
Ironbark Paladin Property Securities Fund	PAL0002AU	0.85	No	0.25 / 0.25	0.10
Legg Mason Martin Currie Property Securities Trust - Class A	SSB0128AU	0.74	No	0.25 / 0.25	0.00
Pendal Property Investment Fund	RFA0817AU	0.65	No	0.25 / 0.25	0.24
Pendal Property Securities Fund	BTA0061AU	0.65	No	0.25 / 0.25	0.28

Investment Option Name	APIR Code	ICR (% pa)	Performance Related Fee	+Buy/-Sell Spread (% pa)	Net Transaction Costs (% pa)
Resolution Capital Core Plus Property Securities Fund	IOF0044AU	0.92	No	0.20 / 0.20	0.15
SG Hiscock Property Opportunities Fund	HBC0008AU	0.85	No	0.25 / 0.25	0.05
SGH Property Income Fund	ETL0119AU	0.95	No	0.25 / 0.25	0.00
Zurich Investments Australian Property Securities Fund	ZUR0064AU	0.81	No	0.30 / 0.30	0.00
Australian Property (Hybrid/Direct)					
AMP Capital Wholesale Australian Property Fund ²	NML0001AU	1.12	No	0.00 / 0.00	2.99
Australian Unity Property Income Fund-Wholesale Units	YOC0100AU	1.41	Yes	0.80 / 0.20	1.22
Centuria Diversified Property Fund ²	CNT0032AU	3.92	No	0.00 / 0.00	1.86
Charter Hall Direct Office Fund Wholesale A ²	MAQ0842AU	0.58	No	0.00 / 2.50	3.26
Legg Mason Martin Currie Real Income Fund - Class A	SSB0026AU	0.85	No	0.25 / 0.25	0.00
Global Property					
AMP Cap Global Prop Securities - Class A	AMP0974AU	0.97	No	0.30 / 0.30	0.36
Alpha Property Securities Fund ³	ETL0095AU	1.27	Yes	0.33 / 0.33	0.09
Colonial First State Wholesale Global Property Securities	FSF0454AU	1.02	No	0.20 / 0.20	0.17
Invesco WS Global Property Securities Hedged - Class A Units	GTU0041AU	0.95	No	0.35 / 0.35	0.18
Resolution Cap Global Property Sec Fund (Unhedged)	IOF0184AU	1.05	No	0.30 / 0.30	0.02
Resolution Capital Global Property Securities Fund	WHT0015AU	1.55	Yes	0.30 / 0.30	0.11
Resolution Capital Global Property Securities Fund (Hedged)	IOF0081AU	1.05	No	0.30 / 0.30	0.09
Quay Global Real Estate Fund	BFL0020AU	1.93	Yes	0.30 / 0.25	0.23
UBS Clarion Global Property Securities Fund - Class I Units	HML0016AU	0.90	No	0.25 / 0.25	0.21
Global Property (Hybrid/Direct)					
AMP Capital Core Property Fund (Class A) ²	AMP1015AU	1.35	Yes	0.14 / 0.14	0.85
Indexed					
iShares Australian Listed Property Index Fund	BGL0108AU	0.20	No	0.08 / 0.08	0.01
Vanguard® Australian Property Securities Index Fund	VAN0004AU	0.23	No	0.07 / 0.07	0.01
Vanguard® International Property Sec Index Fund (Hedged)	VAN0019AU	0.43	No	0.10 / 0.10	0.04
Vanguard® International Property Securities Index Fund	VAN0018AU	0.40	No	0.08 / 0.08	0.00
Infrastructure					
Global Infrastructure					
CFS Global Listed Infrastructure Securities Class A	FSF1241AU	1.01	No	0.20 / 0.20	0.08
Lazard Global Listed Infrastructure Fund	LAZ0014AU	0.98	No	0.25 / 0.25	0.06
Macquarie International Infrastructure Securities Fund (Hedged)	MAQ0432AU	1.02	No	0.25 / 0.25	0.08

Investment Option Name	APIR Code	ICR (% pa)	Performance Related Fee	+Buy/-Sell Spread (% pa)	Net Transaction Costs (% pa)
Macquarie International Infrastructure Securities Fund (Unhedged)	MAQ0825AU	1.01	No	0.25 / 0.25	0.02
Magellan Infrastructure Fund	MGE0002AU	1.31	Yes	0.15 / 0.15	0.00
Magellan Infrastructure Fund (Unhedged)	MGE0006AU	1.53	Yes	0.15 / 0.15	0.00
Maple-Brown Abbott Global Listed Infrastructure Fund	MPL0006AU	0.98	No	0.20 / 0.20	0.05
Maple-Brown Abbott Global Listed Infrastructure Fund - Hedged	MPL0008AU	1.00	No	0.20 / 0.20	0.09
RARE Infrastructure Value Fund	TGP0008AU	1.32	Yes	0.20 / 0.15	0.27
RARE Infrastructure Value Fund - Unhedged	TGP0034AU	1.27	Yes	0.20 / 0.15	0.21
Global Infrastructure (Hybrid/Direct)					
AMP Capital Core Infrastructure Fund - Class A Units	AMP1179AU	1.35	Yes	0.03 / 0.03	0.09
Indexed					
Vanguard® Global Infrastructure Index Fund	VAN0023AU	0.49	No	0.08 / 0.08	0.00
Commodities					
Large Companies (Unhedged/Active Hedged)					
Janus Henderson Wholesale Global Natural Resources Fund	FSF0038AU	1.18	No	0.20 / 0.20	0.06
Alternative Investments					
Diversified Alternatives					
AQR WS Managed Futures Fund - Class 1P	PER0634AU	1.57	Yes	0.00 / 0.10	1.28
Aspect Diversified Futures Fund - Class A	FSF1086AU	2.71	Yes	0.00 / 0.00	0.57
CFM Institutional Systematic Diversified	PIM0034AU	1.30	No	0.00 / 0.00	1.04
Invesco Global Targeted Returns Fund	GTU0109AU	0.93	No	0.30 / 0.30	0.45
Schroder Real Return CPI +5% Fund - Wholesale Class	SCH0047AU	0.90	No	0.20 / 0.20	0.10
Winton Global Alpha Fund	MAQ0482AU	1.99	Yes	0.27 / 0.05	0.41
Global Macro					
GMO Systematic Global Macro Trust - Class B	GMO0006AU	1.01	Yes	0.00 / 0.00	0.32
IPM Global Macro 50 Fund	MAQ5318AU	0.84	No	0.02 / 0.02	0.41
IPM Global Macro Fund	MAQ8243AU	1.68	No	0.03 / 0.03	0.74
JPMorgan Global Macro Opportunities Fund	PER0758AU	0.80	No	0.15 / 0.15	0.08
Market Neutral					
Firetrail Absolute Return Fund – Class A	WHT5134AU	1.50	No	0.50 / 0.50	0.85
Watermark Market Neutral Trust	WMF0001AU	1.70	Yes	0.30 / 0.30	2.61
Private Equity					
Partners Group Global Multi Asset Fund	ETL0431AU	2.50	Yes	0.15 / 0.15	0.09
Diversified - Conservative					
Allan Gray Australia Stable Fund	ETL0273AU	1.41	Yes	0.10 / 0.10	0.00
BlackRock Scientific Diversified Stable Fund	BAR0811AU	0.77	No	0.15 / 0.15	0.22
Colonial First State Wholesale Conservative Fund	FSF0033AU	0.76	No	0.10 / 0.10	0.04
Morningstar Moderate Real Return Fund	INT0034AU	0.60	Yes	0.10 / 0.10	0.09

Investment Option Name	APIR Code	ICR (% pa)	Performance Related Fee	+Buy/-Sell Spread (% pa)	Net Transaction Costs (% pa)
Pendal Active Conservative Fund	BTA0805AU	0.88	No	0.09 / 0.08	0.20
Pendal Monthly Income Plus Fund	BTA0318AU	0.65	No	0.07 / 0.07	0.02
Russell Conservative Fund - Class A Units	RIM0002AU	0.70	No	0.13 / 0.12	0.12
UBS Defensive Investment Fund	SBC0814AU	1.00	No	0.15 / 0.15	0.12
Vanguard Conservative Index Fund	VAN0109AU	0.29	No	0.11 / 0.11	0.08
Diversified - Balanced					
Australian Ethical Balanced Fund (Wholesale)	AUG0017AU	0.91	No	0.05 / 0.05	0.04
Aberdeen Multi-Asset Real Return Fund	CRS0002AU	1.16	No	0.20 / 0.20	0.00
Aberdeen Multi-Asset Income Fund	CRS0001AU	0.94	No	0.15 / 0.20	0.00
BlackRock Global Allocation (Aust) (Class S)	MAL0029AU	0.52	Yes	0.30 / 0.30	0.06
BlackRock Global Allocation (Aust) (Class D)	MAL0018AU	0.34	Yes	0.30 / 0.30	0.06
BlackRock Tactical Growth Fund	PWA0822AU	0.91	No	0.18 / 0.18	0.49
Capital Group Emerging Markets Total Opportunities Fund (AU)	WHT0053AU	1.18	No	0.00 / 0.00	0.45
Colonial First State Wholesale Diversified Fund	FSF0008AU	0.96	No	0.20 / 0.20	0.18
Legg Mason Martin Currie Diversified Income Fund	SSB0061AU	0.80	No	0.20 / 0.20	0.00
Legg Mason Tactical Allocation Trust - Class A	SSB0130AU	0.82	No	0.20 / 0.20	0.05
Morningstar Balanced Real Return Fund	INT0028AU	0.65	Yes	0.10 / 0.10	0.07
OnePath Wholesale Balanced Trust	AJF0802AU	0.90	No	0.03 / 0.03	0.43
Pendal Balanced Returns Fund	BTA0806AU	0.93	No	0.13 / 0.12	0.28
Perpetual Wholesale Diversified Real Return Fund	PER0556AU	0.89	Yes	0.12 / 0.12	0.17
Russell Balanced Fund - Class A Units	RIM0001AU	0.87	No	0.17 / 0.15	0.12
Russell Diversified 50 Fund - Class A Units	RIM0003AU	0.80	No	0.15 / 0.14	0.11
Schroder Balanced Fund - Wholesale Class	SCH0102AU	0.90	No	0.22 / 0.22	0.14
UBS Balanced Investment Fund	SBC0815AU	1.10	No	0.20 / 0.20	0.21
Vanguard® Balanced Index Fund	VAN0108AU	0.29	No	0.11 / 0.11	0.06
Ventura Diversified 50 Fund - Class A ¹	VEN0028AU	0.81	No	0.16 / 0.15	0.13
Diversified - Growth					
BlackRock Scientific Diversified Growth Fund	BAR0813AU	0.87	No	0.25 / 0.25	0.45
Morningstar Growth Real Return Fund	INT0038AU	0.71	Yes	0.10 / 0.10	0.10
Morningstar Multi Asset Real Return Fund	INT0040AU	0.80	Yes	0.10 / 0.10	0.13
Morningstar High Growth Real Return Fund - Class A	INT0042AU	0.70	Yes	0.10 / 0.10	0.13
OnePath Wholesale Managed Growth Trust	MMF0115AU	0.90	No	0.03 / 0.03	0.47
Pendal Active Balanced Fund	RFA0815AU	1.00	No	0.15 / 0.14	0.19
Perpetual Wholesale Balanced Growth Fund	PER0063AU	1.05	No	0.34 / 0.00	0.23
Russell Growth Fund - Class A Units	RIM0004AU	0.94	No	0.18 / 0.16	0.10
Russell High Growth Fund - Class A Units	RIM0034AU	1.05	Yes	0.21 / 0.19	0.12
Russell Balanced Fund - Class A Units	RIM0001AU	0.87	No	0.17 / 0.15	0.12
Vanguard® Growth Index Fund	VAN0110AU	0.29	No	0.10 / 0.10	0.04
Vanguard® High Growth Index Fund	VAN0111AU	0.29	No	0.09 / 0.09	0.02
Ventura Growth 70 Fund - Class A ¹	VEN0027AU	0.89	No	0.18 / 0.17	0.17
Zurich Investments Managed Growth Fund	ZUR0059AU	1.02	No	0.12 / 0.12	0.00

Foot Notes:

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Indirect cost ratio rebates

The quoted indirect cost ratio of the investment option listed in the table below may be reduced by an indirect cost rebate. Where you invest in this option, an investment management cost rebate may be calculated based on the average daily balance held in the option and credited to your Cash Account following receipt of the rebate from the fund manager.

Investment option	APIR code	ICR (% pa)	Rebate (% pa)	ICR after rebate (% pa)	Rebate frequency
Bentham Wholesale Global Income	CSA0038AU	0.77	0.25	0.52	Quarterly

The ICR, performance related fee, +buy/-sell spread and net transaction costs have been sourced from Morningstar Australasia Pty Limited (Morningstar) and the individual investment managers (as applicable).

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